

S/4HANA Essentials Workshop

What every IT and Business Professional Must know About SAP S/4HANA - Finance

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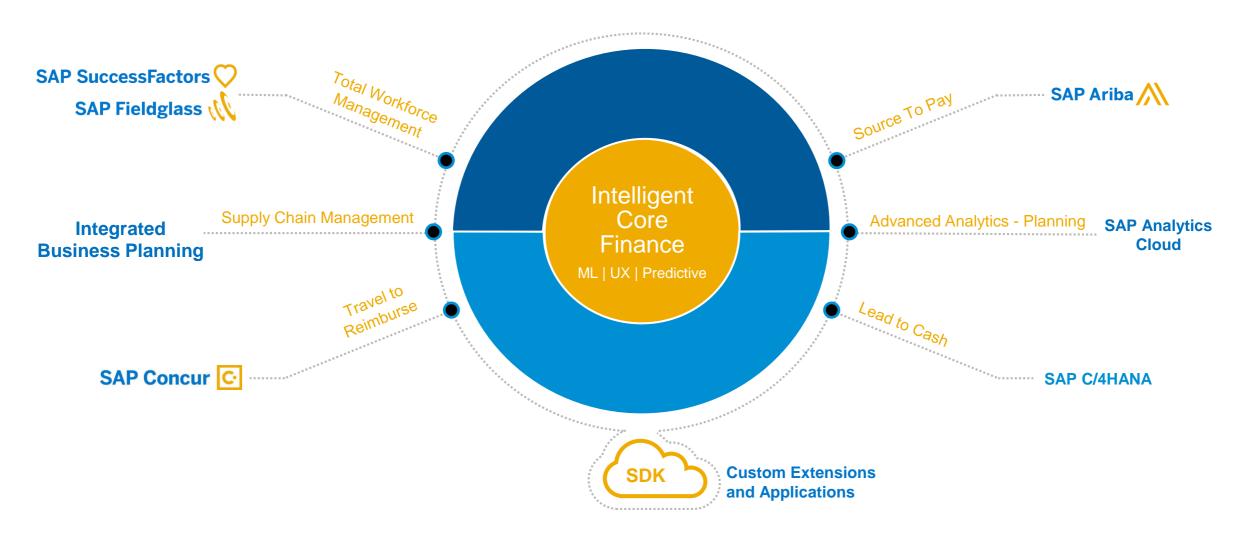
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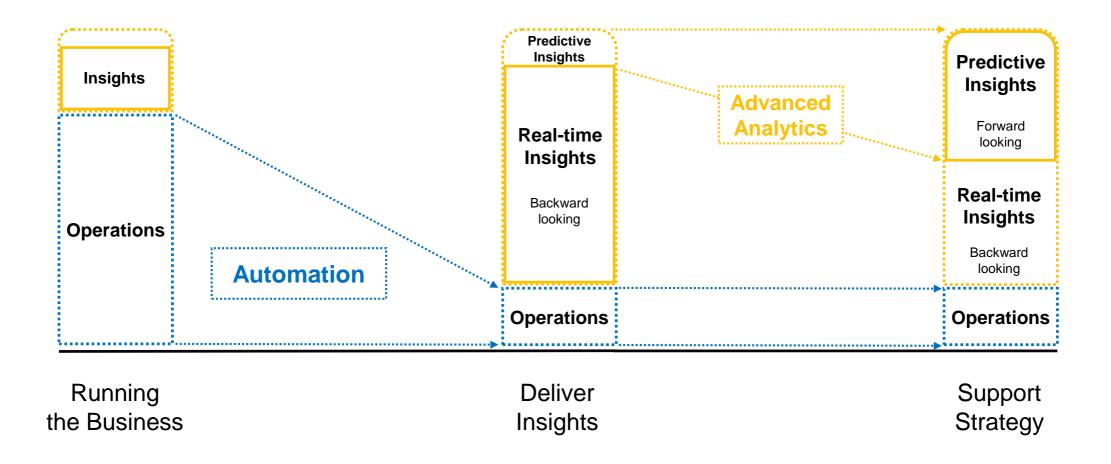
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Intelligent ERP: Unparalleled capabilities to support finance processes



Vision of Finance Transformation

From daily routine to supporting growth and new business models



Use Cases across the entire Finance Value Chain

Chief Financial Officer SAP S/4HANA Finance (10) **Head of Corporate Head of Finance** Corporate Governance, risk, **VP of Finance** Reporting Treasurer and compliance **Operations Financial Planning Accounting & Enterprise Risk & Treasury Financial Operations Financial Close Compliance Management** & Analysis management Real-time actual to plan Real-time receivables Mergers and acquisitions Continuous accounting Three lines of defense cash cycle management Bank counter-party risk Automated cash Dynamic planning and Continuous consolidation Access governance analysis application processes management Real-time customer and Real-time line Cybersecurity monitoring Foreign exchange risks Buyer-supplier integration product profitability manager insights and data protection Revenue recognition Corporate real estate International trade and lease accounting management management (IFRS 15/16) 50-100% reduction in 25-35% reduction in 10-25% reduction in 25-30% reduction in risk 40–50% reduction in days financial forecasting error to close annual books accounts receivable unnecessary capital management and requirements* management costs* compliance costs* rate*

^{*}Benefits are based on early adopters of SAP S/4HANA® or conservative outside-in benefits due to moving from a traditional ERP to enhanced SAP S/4HANA + line-of-business (LoB) and cloud capabilities. As each enterprise is at a different level of maturity, our recommendation is to work with you to determine the value proposition for the enterprise.

Evolution of SAP Accounting

R/3
Classic General
Ledger
Special Ledger

Profit Center Accounting

Profitability Analysis

Controlling

Fixed Assets

Material Ledger

ERP SAP S/4HANA New AR & AP General Ledger Profitability Ledgers **General Ledger Universal Journal Profitability Analysis** Management Controlling Asset Material Ledger Accounting Accounting **Powered by SAP HANA**

https://www.youtube.com/watch?v=6Wwgwo7Towc

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Fixed Assets

Material Ledger

Real Time Profitability



Business Challenge Financial Reporting

Traditional Financial Reporting always depended on the view...

Finance by legal entity & account

Cost by responsible

Profitability by flexible segment

Valuation by Inventory view

Export, Enhance & Analyze

Income Statement

Revenue 1.900
- Cost of Goods Sold 1.200

Gross Margin

- R&D Cost

- Marketing Cost

- Administration Cost

+/- Other Revenue / Expenses

+/- Amortization / Depreciation

EBIT

Overhead / Cost Centers

Product Costing

Labor 150

External Labor 250

Material variable 250

Material fix

Total / COGS

Overhead 180

Administration 70

Variances

Profitability Analysis

Sales & Sales Deductions 1.850

Net Sales

COGS

- Material fix/var - Labor fix/ var

- ..

300

1.200

Margin 1

Variances

- Scrap

... - Price

- Quantity...

Margin 2

Actual Costing & Transfer Prices

Material Price Analysis

Transfer Prices

Legal Manual

..

Actual Costing

Standard Costing

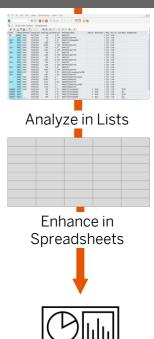
Variances

Redistribution of Price differences

Revaluation

Year End

Multiple local Requirements

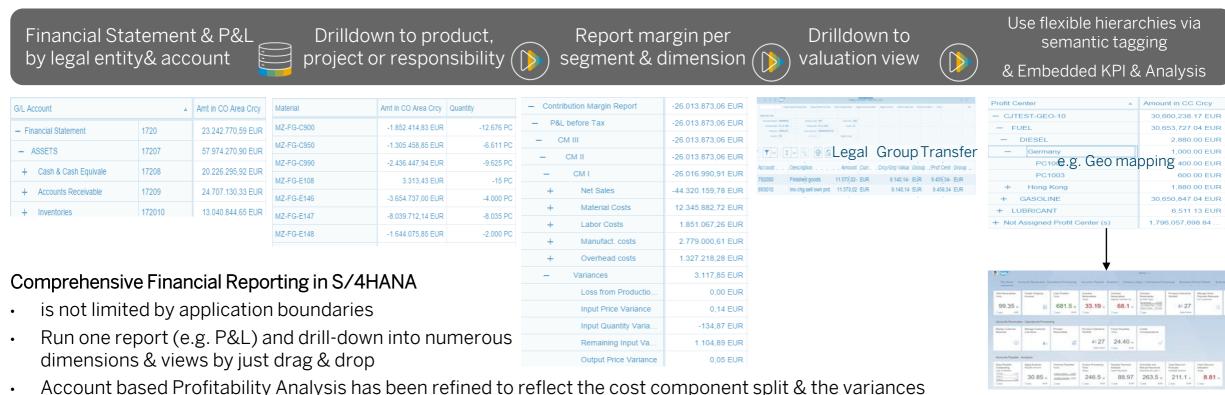


Export to BW

Financial Reporting in SAP S/4HANA



Detect the power of full integration, access multiple integrated views, drill down to line items & related documents – but also stay fully flexible



- Account based Profitability Analysis has been refined to reflect the cost component split & the variance on the G/L account to simplify reconciliation & closing
- Optional drilldown into different Valuations views (Legal/Intercompany/Transfer Prices)
- Use own Profit Center hierarchies and use flexible tagging to quickly react to organizational changes

Embedded Analysis & KPIs

Real-time Multi-dimensional Reporting



Local Currency

Functional Currency

Group Currency

IFRS Ledger

Local GAAP Ledger

Management Ledger

Company Code

Business Area

Account

Product

Profit Centre

Trading Partner

Client Segment

Cost Centre

Internal Order

Project

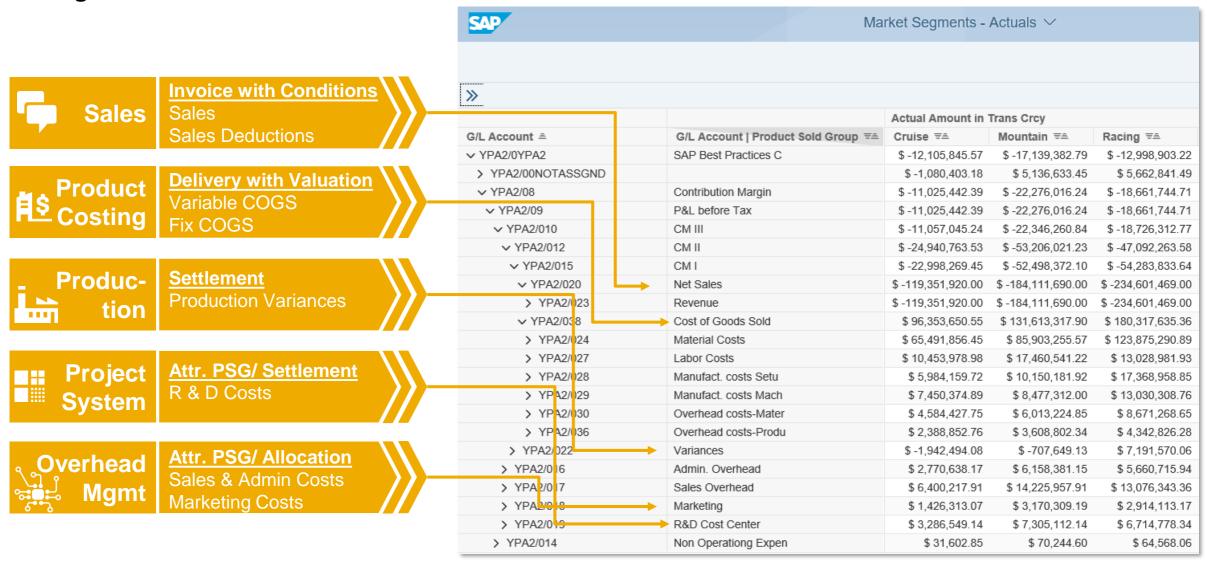
Segment

Partner Profit Centre

AP			A	vailable fields	/	Analysis			
vstem: ECF / Us	er BNKUSER		C	limensions		Find			
ompany Code:						DATA SOURCE			
osting Date Fro	m				2	☐ Trial Balance			
osting Date To									
			Debit Balance	Credit Balance	Ending Balance	⊕ Order			
ompany Code	G/L Account		\$	\$	\$	Account Assignment			
10	[-] Bank financial statement structure	FINB/0000010FINB	6,715,186,250.22	-6,715,186,250.22	0.00	Account Type			
	[-] Assets	FINB/00000200ASSETS	6,504,105,624.99	-3,248,855,625.05	3,255,249,999.94	Account Type			
	[+] Cash	FINB/0000030100100	252,784,791.58	-1,493,125.01	251,291,666.57	Activity Activity Type			
	[-] Financial Assets	FINB/0000110100200	2,804,587,500.03	0.00	2,804,587,500.03	Activity Type Activity Type Altern, G/L Account			
	[+] Financial Assets Held-for-Trading	FINB/0000120100210	122,962,499.99	0.00	122,962,499.99	Asset Value Date			
	[+] Financial Assets Fair Value through P&L	FINB/0000180100220	602,275,000.00	0.00	602,275,000.00	⊕ Assignment			
	[+] Financial Assets DFV	FINB/0000230100230	2,904,166.68	0.00	2,904,166.68				
	[+] Financial Assets FVOCI	FINB/0000280100240	57,766,666.70	0.00	57,766,666.70	⊞ Billing Type			
	[+] Financial Assets Amortized Costs	FINB/0000330100250	2,018,679,166.66	0.00	2,018,679,166.66	⊕ Budget Period			
	[+] Other Assets	FINB/0000420100400	199,370,833.34	0.00	199,370,833.34	⊕ Bus. Transac. Type ⊕ Business Area			
	[+] Assets Offset	FINB/0000610199999	3,247,362,500.04	-3,247,362,500.04	0.00	Business partner			
	[+] Liabilities and Equity	FINB/00006300LIABILITS	1,493,125.01	-3,256,743,124.95	-3,255,249,999.94	Business Process			
	[-] Profit and Loss Statement	FINB/0001290400000	209,587,500.22	-209,587,500.22	0.00				
	[+] Interest Income	FINB/0001300400100	0.00	-59,805,625.04	-59,805,625.04				
	[+] Non-Interest Income	FINB/0001460400200	0.00	-48,931,875.02	-48,931,875.02				
	[+] Interest Expense	FINB/0001850400300	70,595,000.13	0.00	70,595,000.13	⊞ Company Code			
	[+] Non-Interest Expense	FINB/0001990400400	30,255,000.03	0.00	30,255,000.03	Company Code Crcy Completion indicator			
	[+] P&L offset clearing	FINB/0002390700000	108,737,500.06	-100,850,000.16	7,887,499.90	Completion indicator Controlling Area			
verall Result			6,715,186,250.22	-6,715,186,250.22	0.00	< 3			

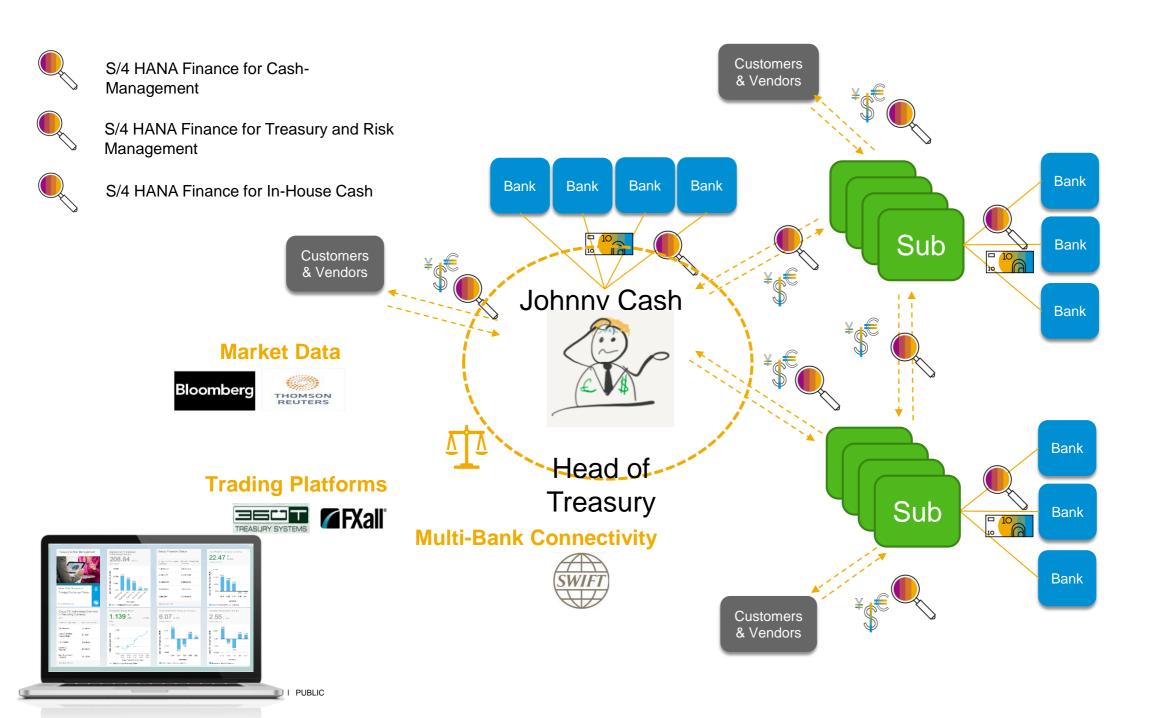
Profitability Analysis in the Universal Journal

Integrated - Real-time - No Reconciliation Effort



Streamlined Finance Operations and Working Capital Management

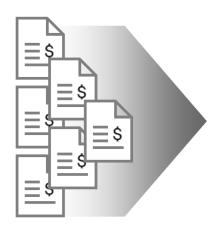




Time Intensive Tasks in Accounts Receivables

Incoming Payments

Customer payments for invoices



ERP

ERP statement generation & clearing



AR Accountant Joanne

Manual processing: clarification, matching and posting





Missing info



Lump sum



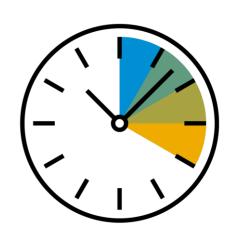
Discounts



Customer call

Result

Cumbersome & timeconsuming manual processing



Example in Figures

100 payments received from customers

100%

30 payments posted by system (full match of amount, invoice no., name)

30%

70 payments to be cleared manually

70%

Automation rate: 30%

Manual rate: 70%

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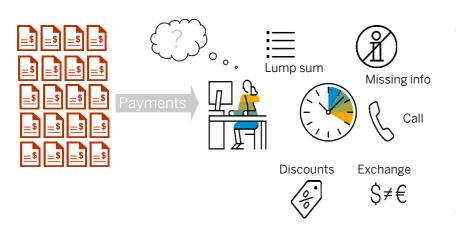
SAP S/4HANA Finance: SAP Cash Application





SAP Cash Application** intelligently learns matching criteria from your history and automatically clears payments.

Traditional System of Record







Training process





Historical clearing documents



SAP Cash Application



Machine-learning training

Automatically select and arrange decision criteria & values Currently supporting 48 matching criteria & growing

Inference and Clearing process



Open bank statement items plus receivables



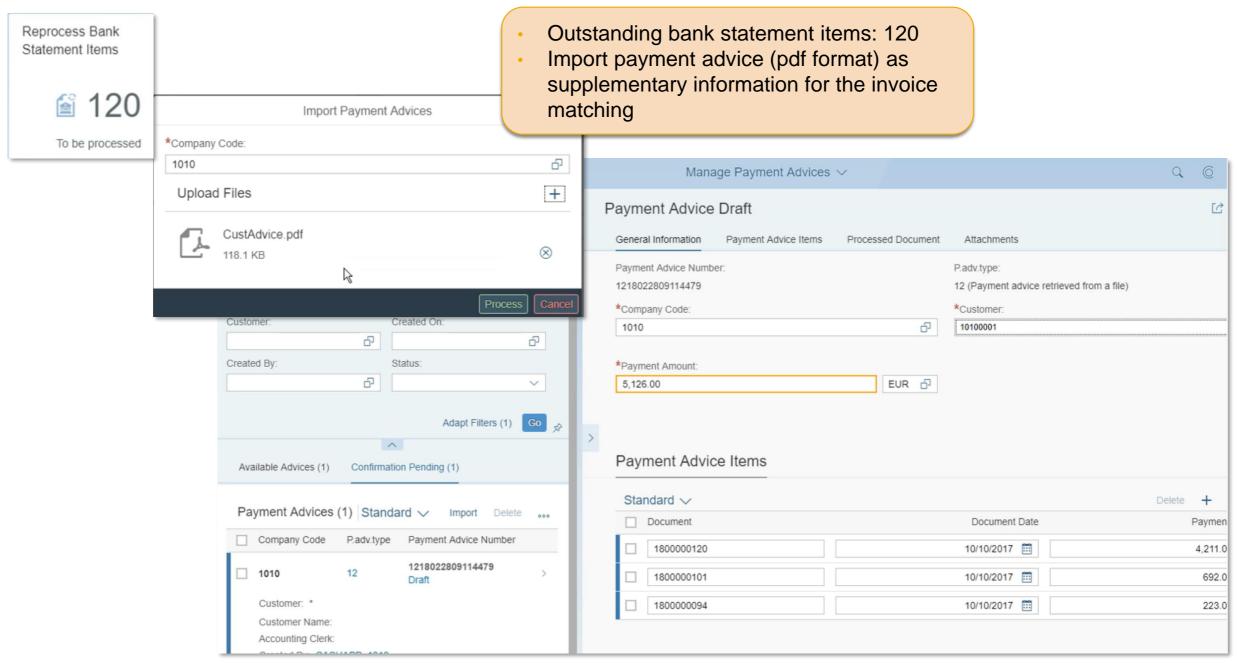
Matching proposals

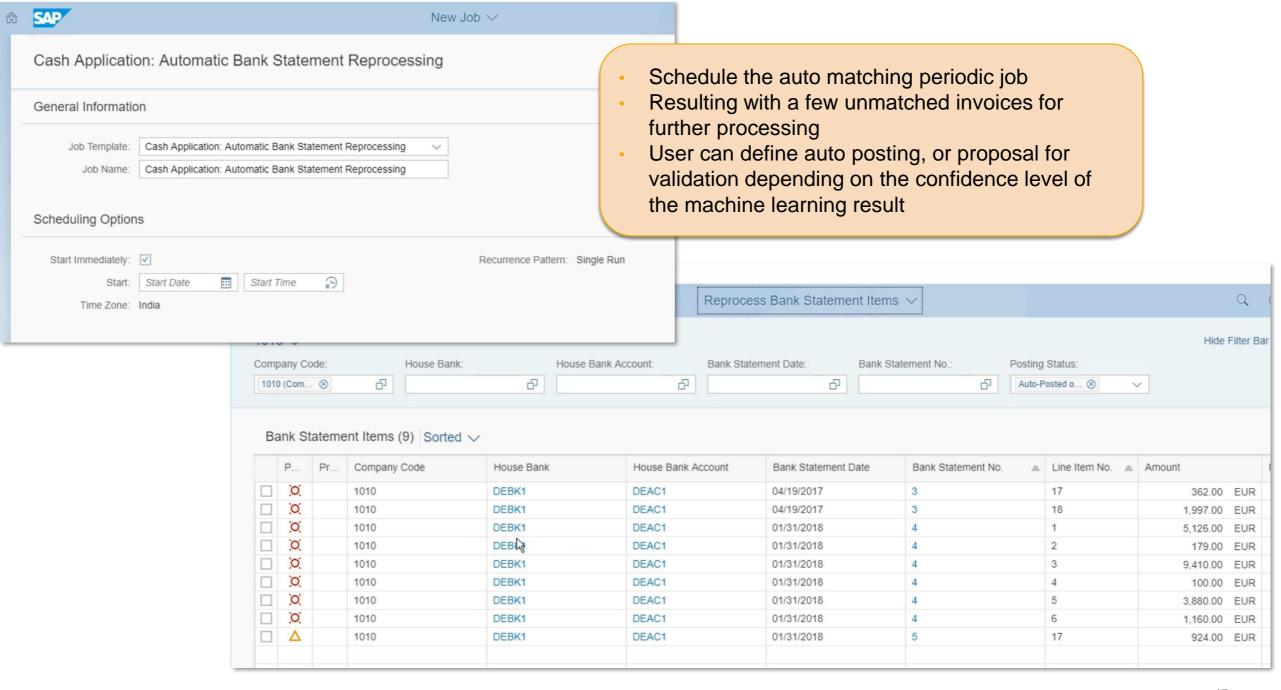
Matches autocleared, proposals viewed over SAP Fiori apps Reprocess Bank Statement Items Equivalent to FEBA / FEBAN



- Proposals returned to S/4HANA
- Proposals satisfying confidence threshold are automatically cleared
- Increase incoming bank statements clearing with Machine Learning proposals update FPSO1
- Extend Cash Application to support payment advice update FPS01

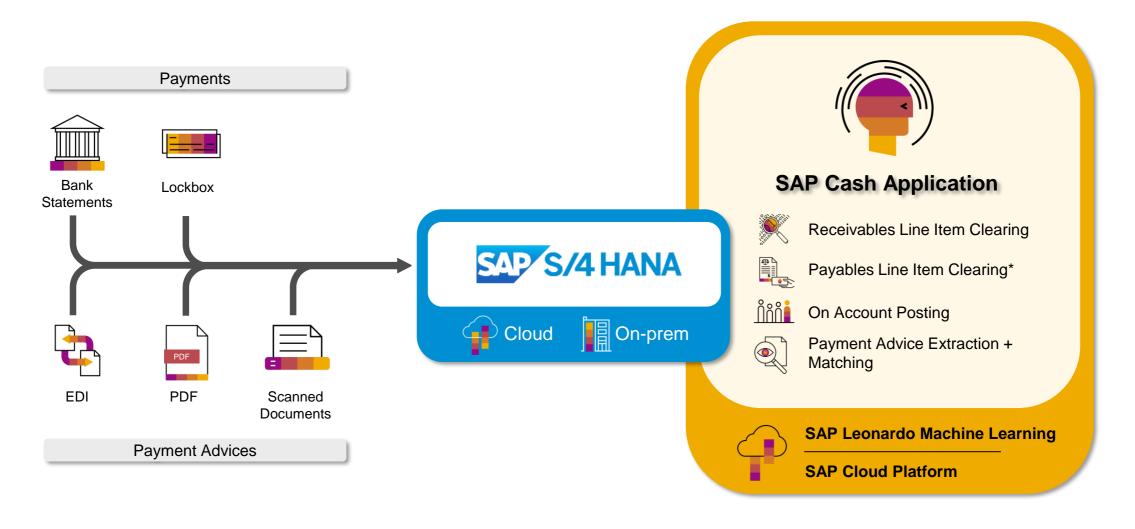
** Required license





Solution Overview

End-to-end process automation with SAP Leonardo Machine Learning

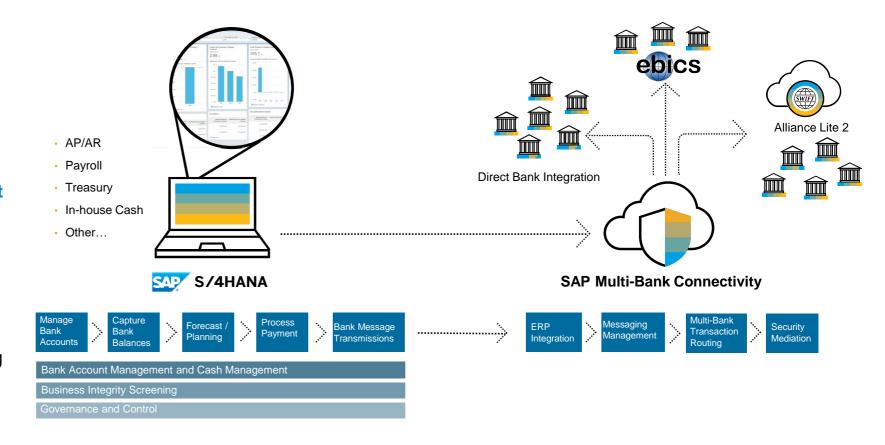


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Cash Management, Payments and Bank Connectivity

Create global cash visibility in real-time

- Consolidate cash flow data from SAP and non-SAP systems on a single Treasury Platform
- Review KPIs and execute decisions without switching systems
- Centralize bank account management including overdraft limits and analysis of bank risk
- Run end-to-end processes for payments and statements
- Improve control and compliance with embedded tools for workflow, monitoring and change tracking



Cash Operations

Typical day in the life of a Cash Manager



Bank Statement

Monitor whether bank statements have all been imported successfully.



Cash Position

Review yesterday's bank-confirmed position, and forecast today's closing balance.



Bank Transfer

Initiate bank transfers in case of deficit or surplus.

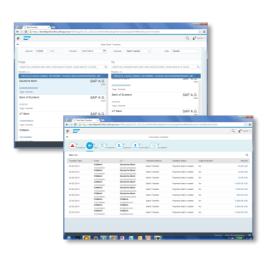


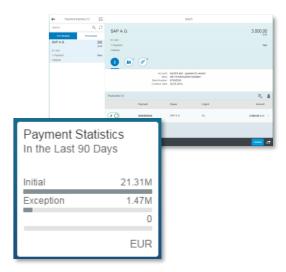
Payment Approval

Approving payments using the new payment approval app



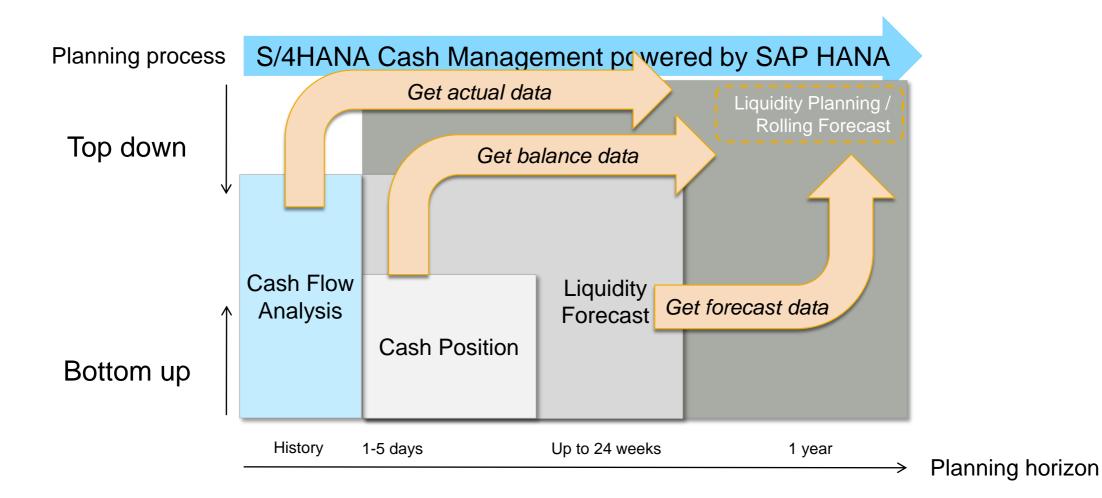






S/4HANA Cash Management

Short – Mid – Long Term Liquidity Management



Cash Flow Analyzer

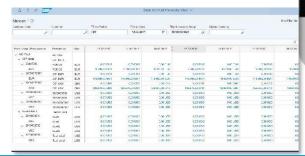


Variants

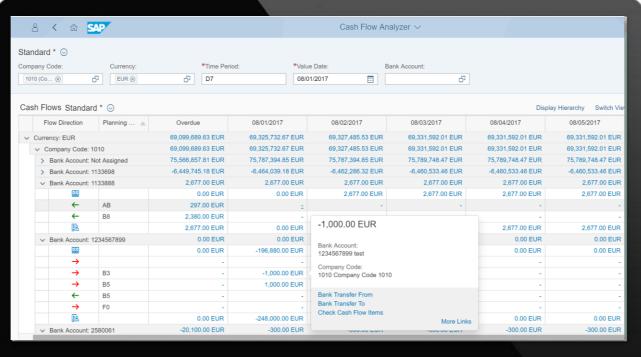
- Cash Position Details Analysis
- Liquidity Forecast Details Analysis
- Actual Cash Flow
- Customization

Data Sources

- Financial Accounting Posting
- Bank Statement
- Treasury Contracts
- Purchase Orders
- Manual Memo Record



Bank Account Group View



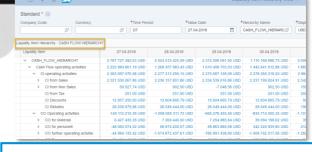
Navigate to other Apps

- Check Cash Flow Item
- Make Bank Transfer

Other features

- Various dimensions and filters
- Dynamic data source
- Hierarchical structures
- Currency comparison
- Balance view and delta view

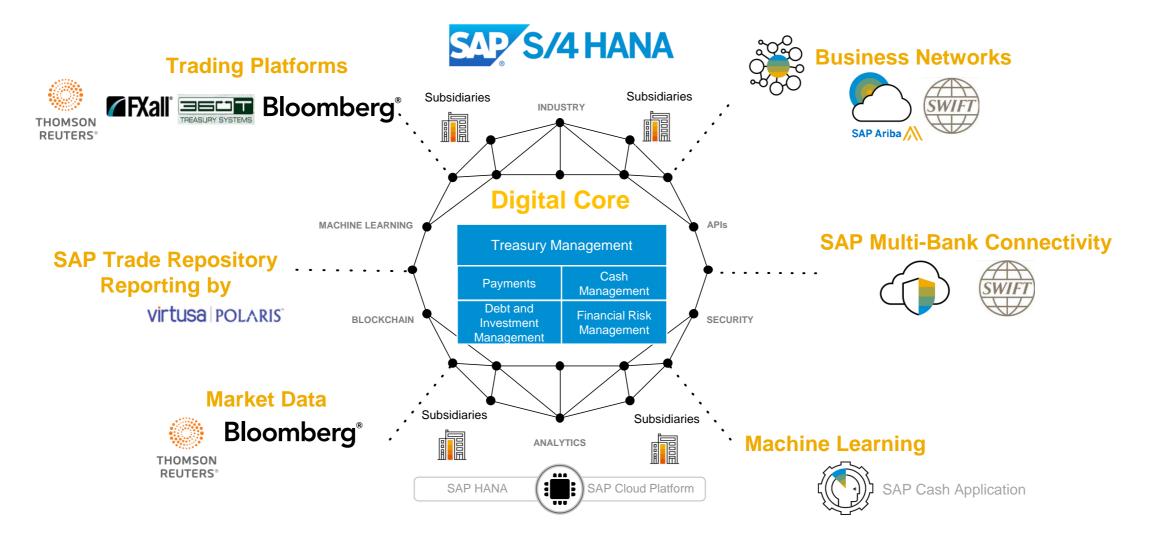




Liquidity Item Hierarchy View

Treasury as part of the Digital Core

End-to-end processes with value-added extensions



Accelerate the Accounting Close



Accounting and Financial Closing Challenges in the Digital World

Digitalization requires better quality, speed, efficiency and insight across accounting and closing challenges





Processes



Technology

No access to real-time

No visibility or traceability

information

of data





Complex and Dynamic **Organizations**







Multiple Accounting Standards



Lack of Automation, Standardization and Collaboration



Inconsistent master data



Bottlenecks due to lagging Insight



Disparate systems with poor integration



Quality





Speed





Efficiency



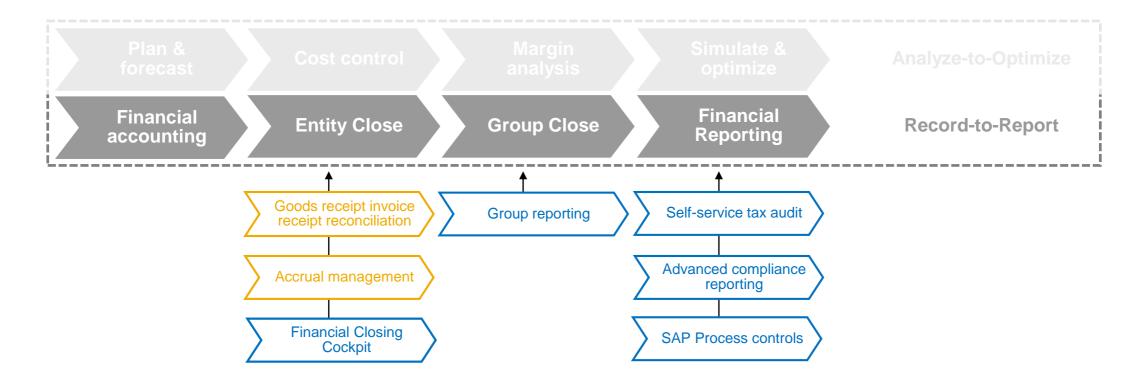


Insight

Intelligent Accounting & Financial Close

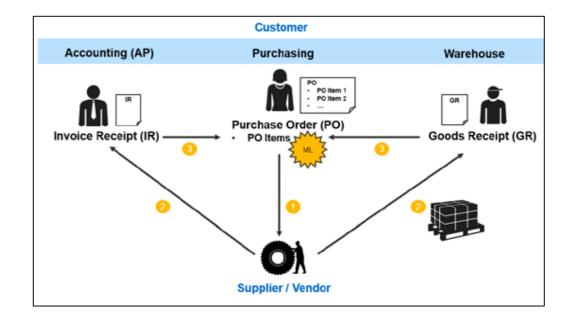
The Complete Process in S/4HANA

Closing Process



The Business Challenge

- The GR/IR Account Reconciliation process is an exception handling process for all purchase order items, where invoices and goods receipts don't balance after some time.
- The G/L accountant and other involved parties need to understand the business situation on the level of a purchase order item and decide how to solve the situation.
- The purpose of our application consists of supporting all involved parties in
 - understanding the root cause as quickly as possible
 - performing the right series of actions to solve the issue



Goods Receipt / Invoice Receipt Monitor Status Proposal





- Reduce cost and effort
- Speed up the decision process

Challenge M

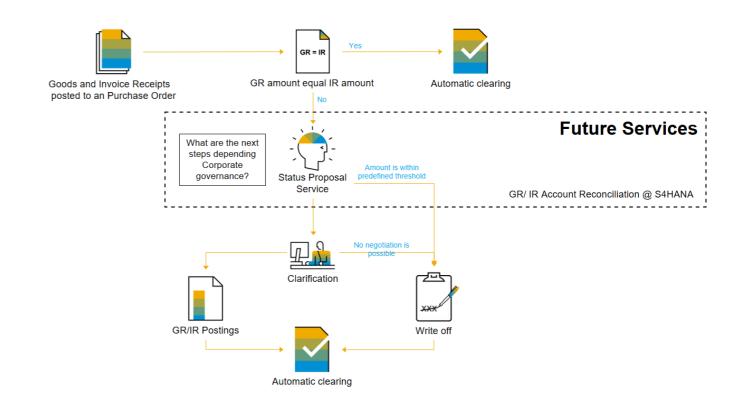


- Amounts on goods receipts and invoice receipts do not match
- Next steps are difficult to identify and predict

Solution



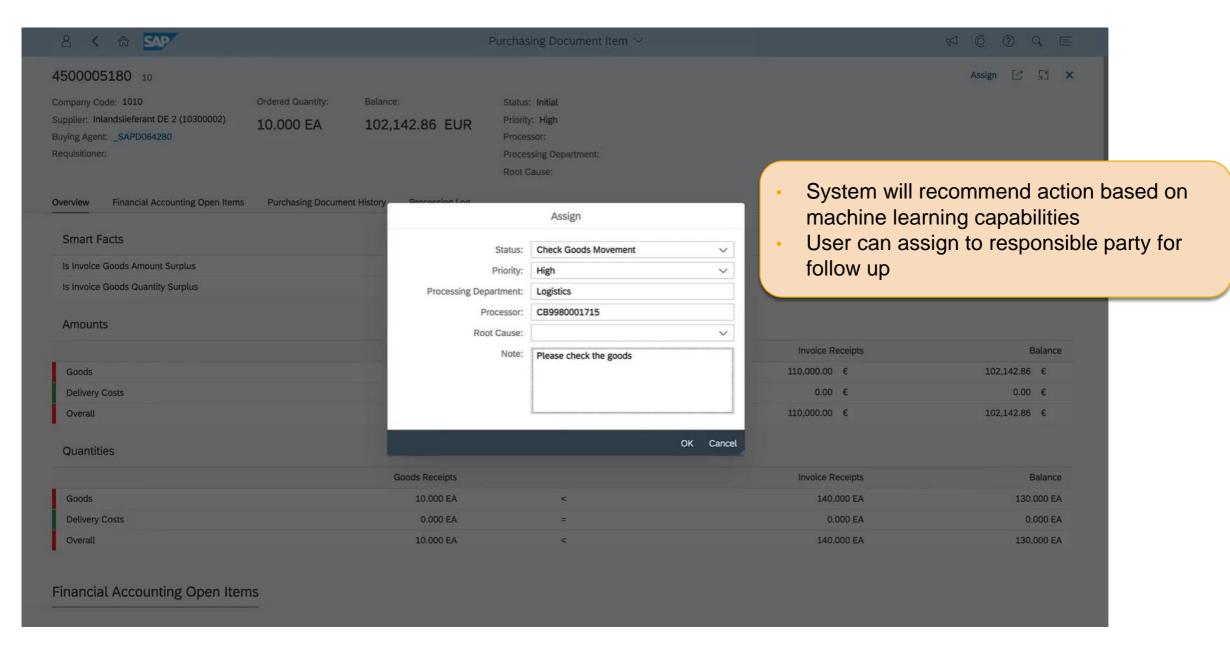
- Make status proposal depending on the situation of a purchase order item
- Identify the next steps for FI postings on purchase order item, depending on the experiences from the past



Balance

Balance

0.000 EA



Company Code

Accrual Postings (1.005)

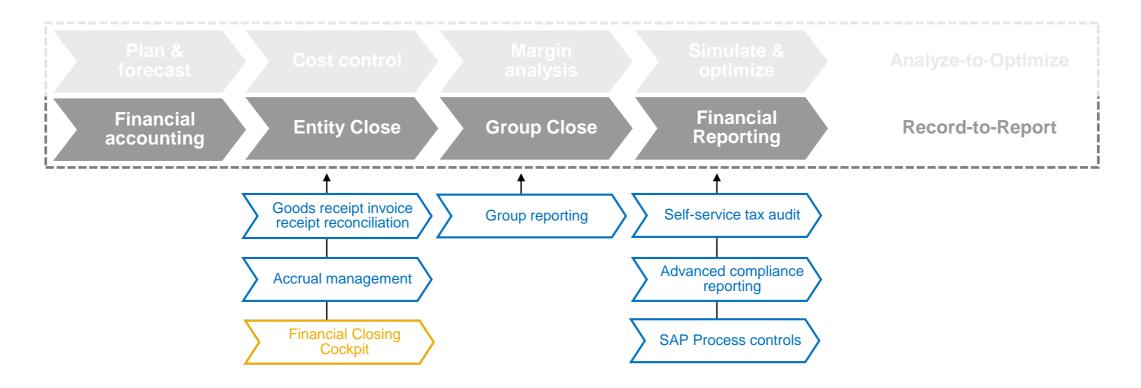
Amount

Accrual Object	Accrual Subobject	Journal Entry	≜ A	mount	Posting Date	Transacti	Amount in Trans Crcy	G/L Acco	Fiscal Period	Fiscal Year	Cost Center	Company Co
✓ Company Code: 1010												
4500003091	00010-01	100011419	90.000,00	EUR	10/31/2018	EUR	90.000,00 EUR	65009000	10	2018	10101101	1010 (Comp
4500003610	00020-01	100011547	12.000,00	EUR	10/31/2018	EUR	12.000,00 EUR	65008000	10	2018	10101201	1010 (Comp
4500003610	00020-01	100011548	-36.000,00	EUR	10/31/2018	EUR	-36.000,00 EUR	65008000	10	2018	10101201	1010 (Comp
4500003638	00010-01	100011550	12.000,00	EUR	10/31/2018	EUR	12.000,00 EUR	65008000	10	2018	10101201	1010 (Comp
			92.682.354,09	EUR		*	Show Details					

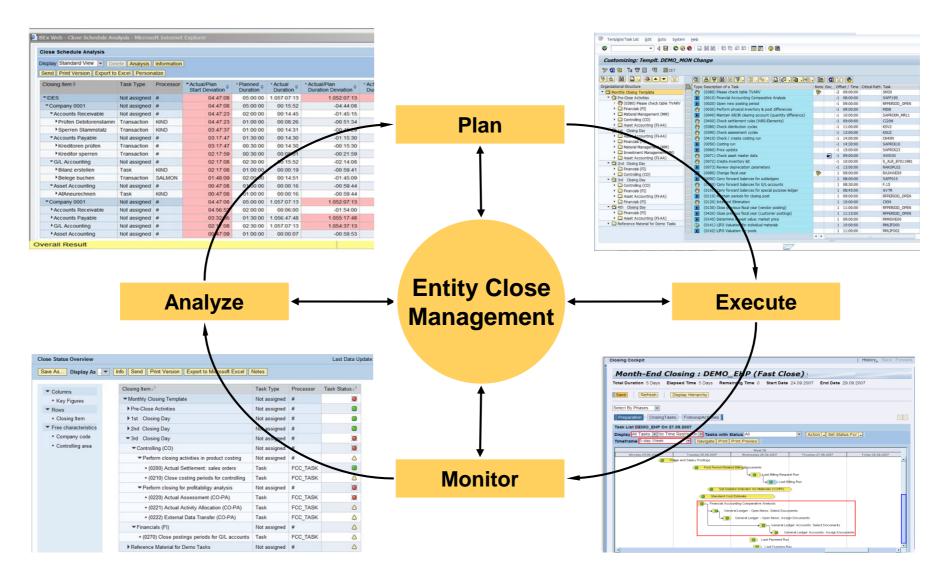
Intelligent Accounting & Financial Close

The Complete Process in S/4HANA

Closing Process



Perfect Planning, Automation and Monitoring



SAP S/4HANA Financial Closing cockpit



Benefits

Faster Entity Close through improved closing efficiency

Governance and Compliance

Transparency and Insight



Capabilities

Automated closing tasks, even in remote systems and powerful, user-friendly application for manual tasks

Collaboration, notifications, and workflows

Define a global game plan for the entity close; leverage it for multiple org units and closing cycles

Audit trail, logging, documentation

Real-time insight into the closing status

Monitoring by subsidiaries and headquarter

Close Analysis

15-25%

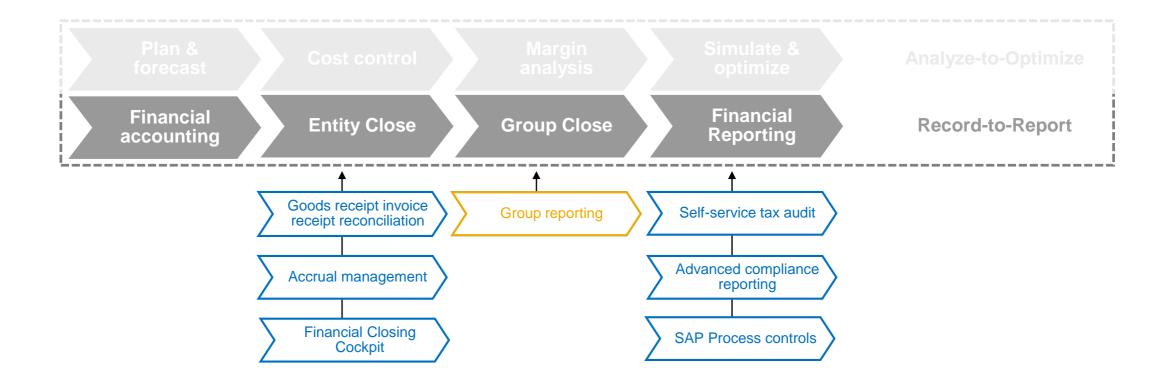
Faster Closing cycle – while ensuring high quality compliant results

Source: SAP Performance Benchmarking

Intelligent Accounting & Financial Close

Group Reporting is part of a Complete Process in S/4HANA

Closing Process



"Consolidation is coming home."

Unknown

Positioning for Group Reporting

Standing on the shoulders of previous generations

EC-CS / BCS

hy	Description	Overall	Data Coll.	Val.
Y1	Companies			
H1	Legal			
√ CG0	Corporate G	×	A	A
✓ □ CG1	Subgroup 1	A	6	£
≦ s000	Germany	A	6	£
≦ S002	France	A	6	£
≦ S003	USA East	A	£	£
≦ S005	Belgium	A	£	£
≦ S006	Japan	A	£	£

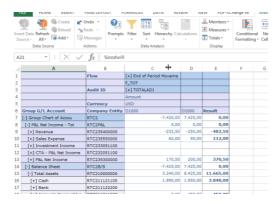
Accounting document principle and logs

Process Monitor

Automatic Cons of Investment and IPI

(as alternative model for customers with higher automation needs)

BPC



Rule-based eliminations

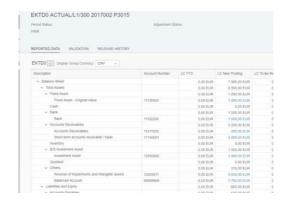
Master-data driven rules

Flows on all B/S itemsprinciple

Rule-based reports (inspired by BPC account transformations)

Subgroup currencies

SAP S/4HANA Realtime Consolidation



SAP S/4HANA integration

Concept of instant access to universal journal data

Data release process

Validation-at-source

Financial Consolidation



Data Collection incl. comments and unstructured data

Rules Engine

Data mapping features

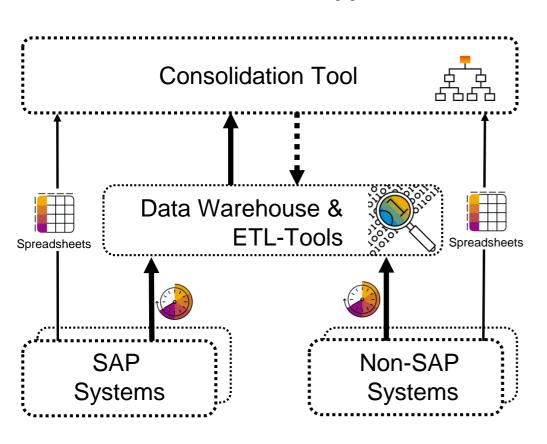
Flows on all B/S itemsprinciple

Restatements

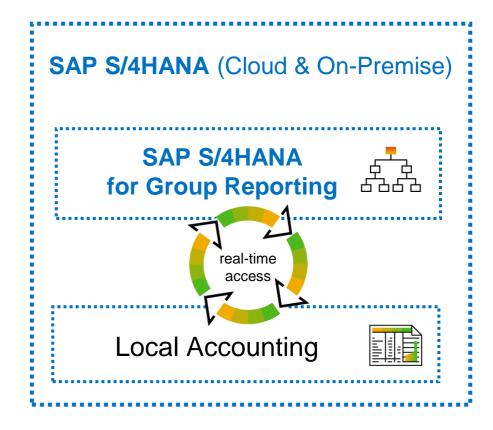
The World of Consolidation is changing

Simplification of Group Reporting in SAP S/4HANA & SAP S/4HANA Cloud

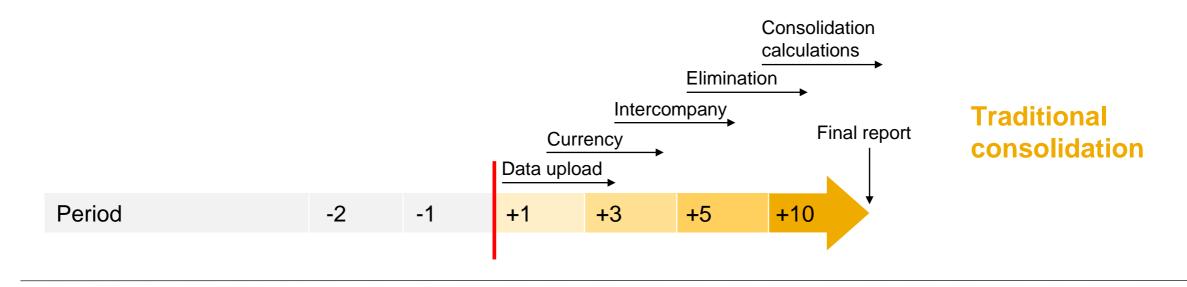
Traditional Consolidation Applications:

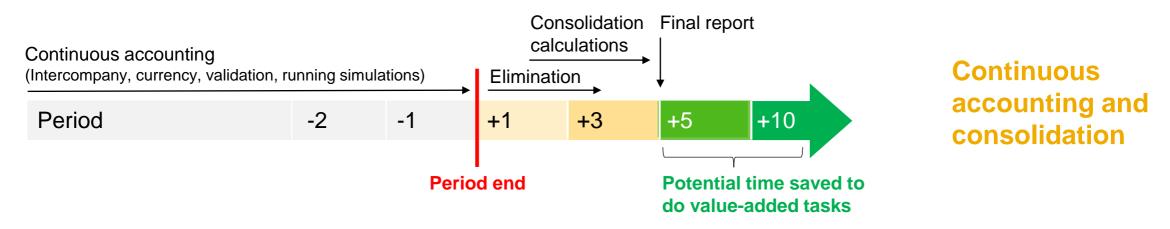


With SAP S/4HANA

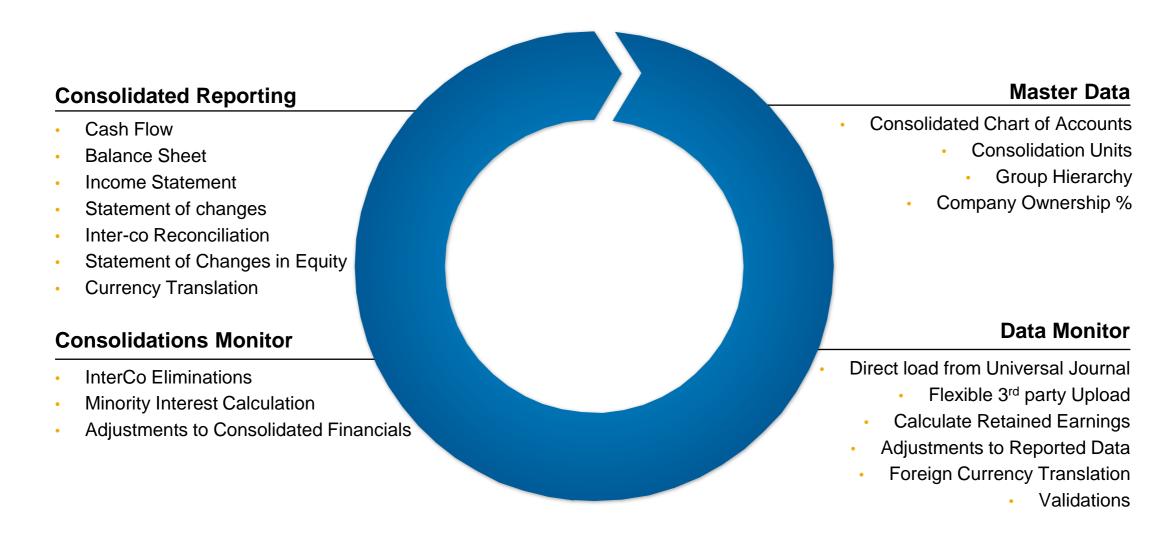


The potential close-calendar of the future with continuous accounting



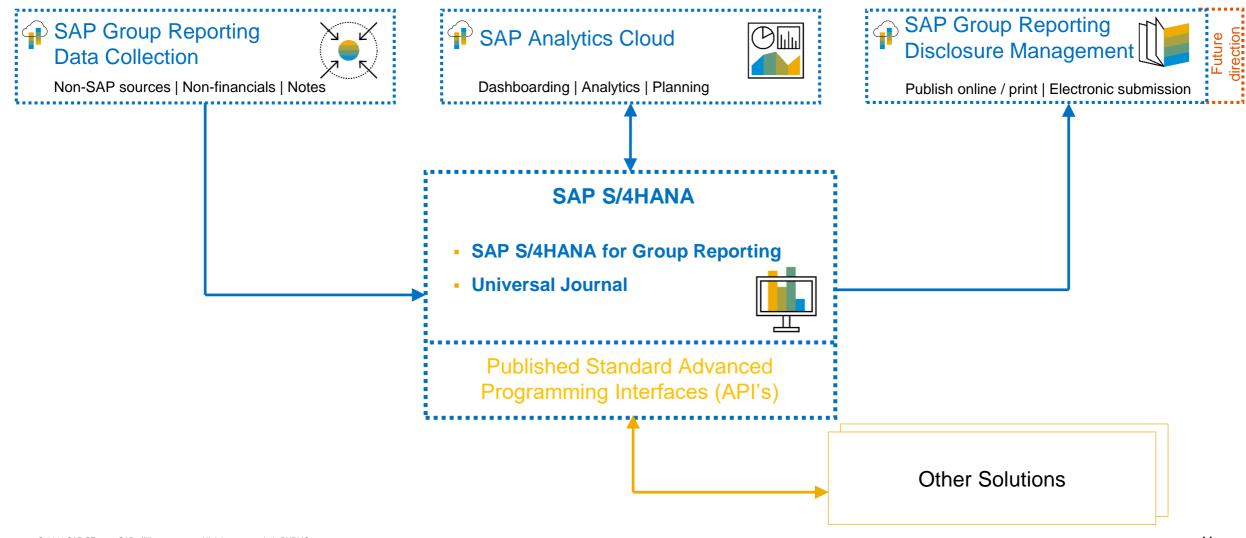


Group Reporting (Consolidations) Functional Scope



Overall vision for SAP S/HANA for Group Reporting

Fully unified reporting platform for integrated Group Reporting

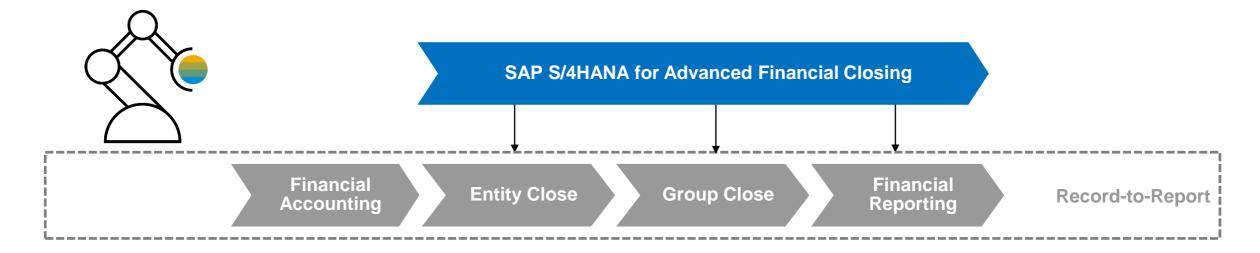


SAP S/4HANA for Advanced Financial Closing



Product Direction: Support for Group Reporting and Financial Reporting

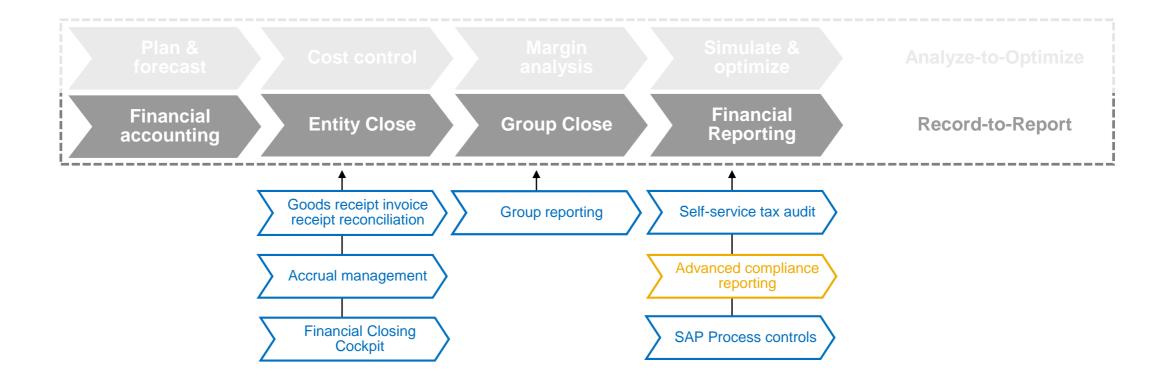
Fast, reliable, low touch Close



Intelligent Accounting & Financial Close

Group Reporting is part of a Complete Process in S/4HANA

Closing Process



Advanced Compliance Reporting

Any legal reporting

requirement

Next generation legal reporting platform

VAT Periodic Return

Withholding Tax

EC Sales List

Financial Statement

Audit Files

VAT Sales and Purchase Ledger

Balance of Payments

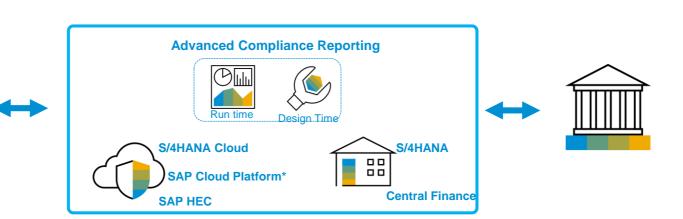
Asset Reporting

Foreign trade declaration

Transport Tax

Goods and Service Tax

- - -



Next generation solution to manage statutory reporting worldwide enabling simple adoption of constant legal reforms in your digital business transformation while reducing cost-and providing transparency in an efficient way

Legal Authorities



















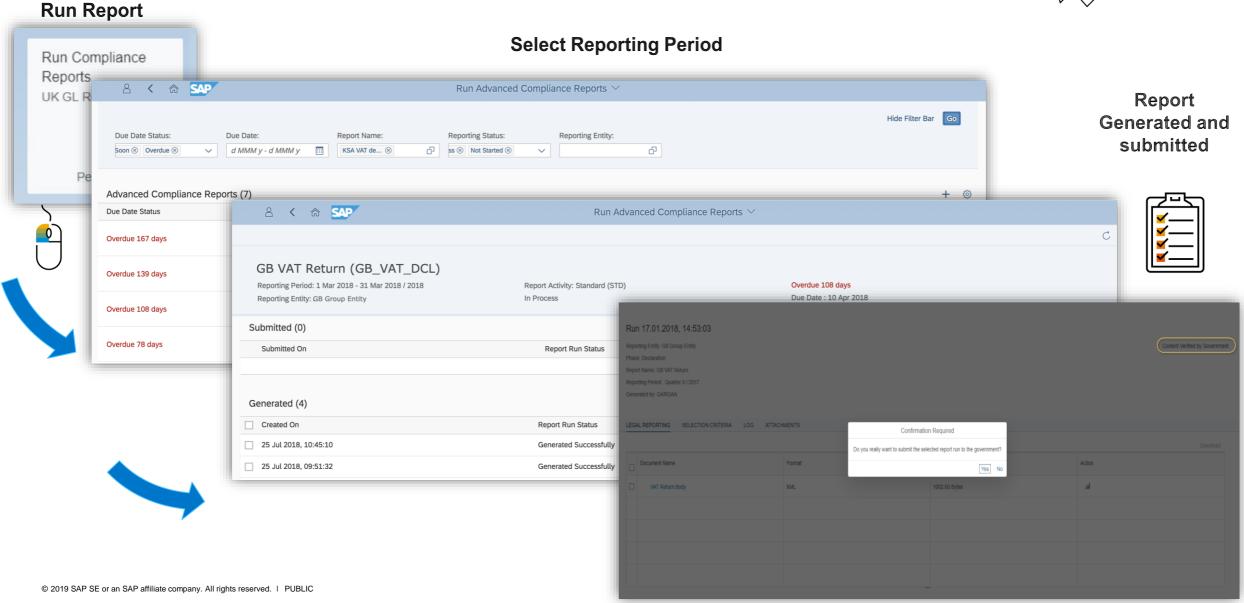




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GB VAT RETURN - With ACR Service





ACR Built-in Legal Reports – Overall Availability for SAP S/4HANA until 1809 (123)

AMERICAS

- Argentina: Daily VAT, Sales VAT, Purchase VAT, VAT Return
- Canada: GST Reports HST, PST, RITC & QST
- Columbia: DIAN Magnetic Media Reports Format 1001, 1003, 1005, 1006, 1007, 1008, 1009
- Mexico: DIOT Report, Chart of Accounts Report, Account Balance Report, VAT Declaration, Journal Entry Details Reporting, Account Auxiliary Reporting, Withholding Tax -37A
- USA: Withholding Tax Reports 1099 MISC, 1099 G, 1099 K, 1099 INT, 1042 S
- Venezuela: VAT Return, Sales VAT, Purchase VAT

APJ

- Australia: GST Data summary for BAS Report
- China: Transfer Input VAT, Construct Input VAT, Audit Reports Asset Accounting, Account
 Payables and Receivables, Common Information, General Ledger, Cash Flow Report (Direct)
- Japan: Withholding Tax Reports: Blue Returns, White Returns
- India: Withholding Tax Quarterly Declaration 26Q, 27Q and 27EQ
- Indonesia: VAT Return, Withholding Tax Report PPH 23/26, PPH 4, PPH 15, PPH 22, e-Tax Invoices – VAT In/Out
- Malaysia: GST03 Reporting, GST Audit File GAF
- Philippines: Tax Summary List Summary List of Importations, Sales & Purchases, Withholding Tax Reporting – BIR 2307, VAT Return - Quarterly, VAT Declaration – Monthly, Computerized Accounting System Reports - General Journal, General Ledger, Inventory Book, Purchase Journal, Sales Journal
- Singapore: GST Return
- South Korea: Withholding Tax Reports Business Income/ Other Income, VAT Returns Tax Invoices of Sales & Purchases
- Taiwan: VAT BAN.TXT, BAN.T02 and BAN.T08
- Thailand: VAT Return, VAT Exceeded 6M Return

EMEA

- Austria: EC Sales List, Balance of Payments L1
- Belgium: EC Sales list, Withholding Tax Declaration 281.50, Annual Sales List, Balance of Payments - F01DGS, F01MER, F02CMS & F02CMS
- Denmark : EC Sales List
- France: EC Sales list, Withholding Tax report DAS2, Balance of Payments ECO & RTE, VAT Returns CA3, Deferred, Overdue Invoices Reporting
- Great Britain: VAT Return, EC Sales list, Withholding Tax Report CIS 300
- Hungary: Domestic Sales 65M, EC Sales and Purchase List A60, Audit Files AEA, VAT
- Return- 65A
- Italy: Quarterly VAT Declaration, Withholding Tax Declaration CU
- Ireland: VAT Return VAT3, EC Sales list VIES, Withholding Tax Deduction Summary
- Luxembourg: EC Sales list, Balance of Payments STATEC Form 26
- Netherlands: EC Sales list ICP, VAT Return
- Russia: VAT Purchase Ledger, VAT Sales Ledger, Invoice Journal, VAT Return
- South Africa: VAT Return Summary Report, VAT Declaration- Line Items, BBBEE Vendor
- Classification Report
- Spain: EC Sales and Purchase List Model 349, VAT Return Model 303, Withholding Tax Model 190, Form 347 - Annual Transaction Statement, Incoming Cash Transaction

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- Sweden: EC Sales list
- Switzerland: National Bank Reporting (Balance of Payments), VAT return

MENA

- Egypt: VAT Return
- Israel: VAT Return
- Saudi Arabia: VAT Return, Withholding Tax Declaration Form 06
- . United Arab Emirates: VAT Return, FAF Audit Report File for VAT line items

DISCLAIMER: This map represents SAP's current plan, but subject to change without any prior notification. Certain planning constraints such as regulatory and licensing issues are outside of our control and may impact the timelines

SAP Solutions for Global Tax Management

Real time documents

SAP Document Compliance

Comply with many local regulations mandating real-time exchange of electronic documents like e-invoices







SAP Advanced Compliance Reporting

Manage statutory reporting worldwide with unified user experience

Analytic Reporting



SAP Cloud Platform



Analytic



Tax calculation

SAP Tax Service

Calculate accurate tax with minimum human intervention. Universal integration to partner tax engines

Additional Tax Calculation

capabilities







SAP Tax Compliance

Automatically identify incorrect tax data and manage rectification

Tax **Controls**







Accounting Highlights: Comply with new IFRS and other legal requirements

IFRS 15 - ASC 606

Revenue Recognition from contracts

Supports the single five-step model for recognizing revenue

Automates and simplifies revenue recognition

Provides native support for parallel reporting (multi-GAAP)

SAP Solutions:

SAP Revenue Accounting and Reporting (RAR) SAP S/4HANA Cloud – Revenue Recognition

IFRS 16 - ASC 842

Leases

Automated lease accounting activities

Purpose-built real property business processes

Automated process for equipment events

SAP Solutions:

SAP Flexible Real Estate Management (RE-FX); SAP Cloud for Real Estate – Lease and Contract Management



IFRS 9 - ASC 815

Classification and measurement

Revised approach according IFRS9 to measure all financial assets and Liabilities

Impairments

Fundamental redesign of provisioning model for financial assets

Hedge Accounting

Reduction of Volatility of Financial Position

SAP Solutions: SAP S/4HANA;

SAP Treasury and Risk Management



IFRS

Country by Country Reporting (CbCR, BEPS)

Preconfigured solution for data collection, validation and reporting

Reporting package for risk analysis and comparison

SAP Solution:

Direct Tax Management Solutions

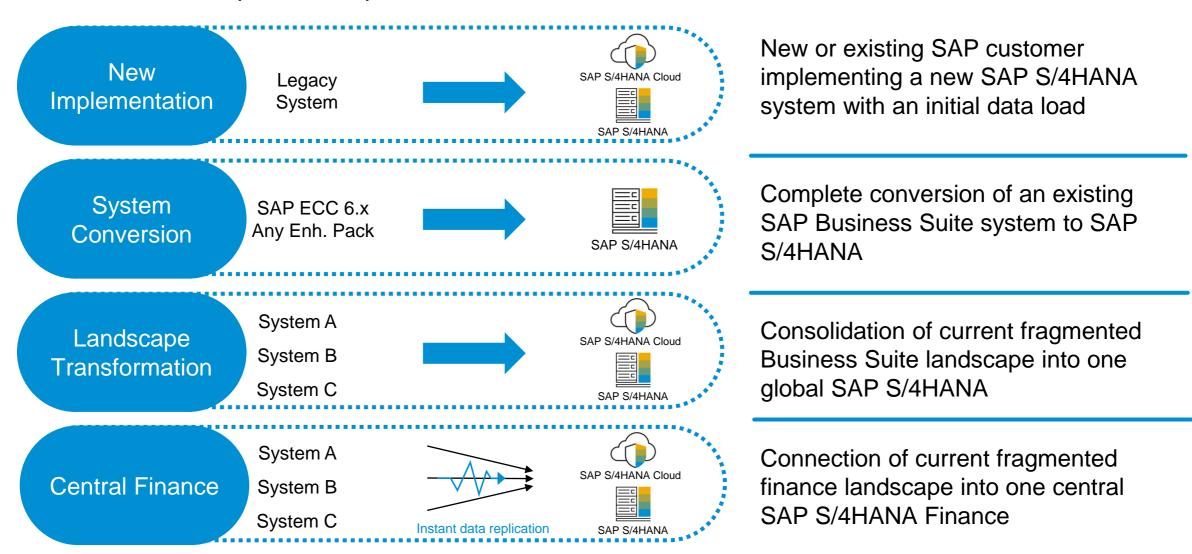


How to MOVE



SAP S/4HANA Finance Transition Paths

Choose the best option for rapid success



Thank you.



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